

	<p>MINUTES OF THE February 18th , 2011 MEETING OF THE DIRECTORS OF THE COLLABORATIVE PRACTICE INSTITUTE OF MICHIGAN (CPIM)</p>
CALL TO ORDER	The meeting was called to order by Monika Sacks at 5:30 PM
DIRECTORS PRESENT AND QUORUM	<p>The following Directors were present in person (in Lansing):</p> <p>Natalie Alane Lori Becker Carol Breitmeyer Dennis DeKok Peter Everts Nancy Fishman Marian Kromkowski Ann-Marie Love Jill Messer Margo Runkle Monika Sacks Toni Wander</p> <p>Absent: Paul Kowal Michael Ryan Randy Velzen</p>
APPROVAL OF AGENDA	Approved
APPROVAL OF PREVIOUS MINUTES	Approved
TREASURER'S REPORT Budget Presentation	<p>Toni presented a summary of the current and proposed budget. The proposed budget ends up losing money throughout the year (-432.53). But, CPIM has the money to cover the loss. CPIM has a CD of approx. \$22,000.00</p> <p>45 people signed up for today's advanced training, budget reflects only 35 people (number needed to break even). Budget also does not include cost for Strategic Planning.</p> <p>Brochures – Sold 200 brochures as of today. An upcoming expense for CPIM will be the reprinting/possible redesigning of the brochures.</p> <p>Website – Looking into the cost for an updated/new website. Toni will call Brendan to inquire about the costs for an update. As far as the budget – website costs need to be increased. We have a projected cost of \$2900 + \$690 for updated website.</p>

	<p>Budget will be finalized at next board meeting, due to a Strategic Planning meeting on Saturday.</p> <p>What do we need to do about the negative amount for the budget this year? i.e. raise dues? Ideas were generated for fundraising at this board meeting but the discussion was tabled for next month.</p>
Advanced Training	<p>45 attendees and 15 presenters. Received great feedback, “very dynamic.” Great job of modeling professional technique and there was a good mix of professionals that attended: 21 lawyers, 18 MHPs, 5 FPs – This training is very likely to make money for CPIM as the presenters agreed not to be paid for their presentations.</p>
Basic Training	<p>Natalie presented that the planning is completed. Now it just needs participants. Everyone needs to make an effort to extend personal invitations to various professionals. Training does offer CEU credits for MSW’s – total of 18 credits</p> <p>Ann Marie suggested having individual POS’s and to provide/donate scholarships.</p> <p>Exploring the idea that any training presented by CPIM or IACP be considered advanced mediation training.</p> <p>Still looking for sponsors for training – i.e. wine/cheese party</p>
Negotiation Skill Training	<p>Questions about when and where the event will happen. Also, do we want to invite Tom/Zena again for same workshop?</p> <p>The overall feeling is that Basic Training is what Collaborative Practice is and Advanced Training is “how” to do it. So it is so important to continue training in advance negotiation.</p> <p>Peter will go back to Tom/Zena to determine compensation. That information will help to determine when/where it will be held.</p> <p>Marian suggested implementing online training with Tom/Zena Bottom line – if our exposure (re: costs) is zero- we should move ahead in scheduling the training. Another idea is to hold advanced training in Traverse City at the same time as Basic Training – discussion tabled to next meeting</p>
Strategic Planning – Next Meeting	<p>Saturday, February 19 at 8:30</p>
NEW BUSINESS	<p>IACP Forum this year is in San Francisco – buy airfare now...</p>
NEXT BOARD MEETING	<p>March 24th (Telephonic Meeting)</p>

ADJOURNMENT	The meeting was adjourned at 7:20 p.m.
RESPECTFULLY SUBMITTED	Lori Becker, Secretary